



## **PRESS RELEASE**

### **WIIT:**

## **New 7-year agreement signed for Managed Hybrid Cloud services worth over Euro 8 million with Infocert S.p.A., Tinexta Group a leading company in the Digital Trust Services market**

**Milan, 09 November 2022** – WIIT S.p.A. ("WIIT" or the "Company"; ISIN IT0005440893; WIIT.MI), one of the main European players in the market of Cloud Computing services for businesses, focused on the provision of continuous Hybrid Cloud and Hosted Private Cloud services for applications critics, has signed a **seven-year contract**, for a **total value of over Euro 8 million**, with **InfoCert S.p.A.** (the "Client"), Tinexta Group, Europe's leading Digital Trust Service Provider. The offer includes both Managed Hybrid Cloud services and additional add-ons in the definition and quantification phase.

**InfoCert has chosen WIIT as its partner for the next seven years for the H24 management of its services.** Initially, the current InfoCert systems covered by the agreement, while remaining physically in the two data centres in use, will be managed and governed centrally by WIIT with 24/7 active support, with the aim of guaranteeing the usability and continuity of the Client's critical business processes.

A process of transformation of the service model will then be activated, which envisages a structural improvement of the service level, thanks also to the integration of the WIIT Datacentres in Italy and Europe into the InfoCert operating platform, so as to guarantee maximum resilience with the highest possible level of certification.

The contract, which is based on architectures that offer the customer the scalability needed to support future growth quickly and securely, reflects the increasingly felt need in the Professional Services sector for agile Cloud platforms that are functional for digital transformation processes. The offer will be able to scale up over time also thanks to the implementation of innovative technologies and models that will enable InfoCert to look ahead to the next few years and support its growth, both in Italy and abroad, by further expanding the services to be provided to its users, leveraging the WIIT group's European network of infrastructures and expertise.

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*"We are proud to embark on this important journey with a company that represents Italian innovation in the world of Digital Services. This agreement demonstrates how, in Italy too, the Cloud increasingly represents the enabler of digital transformation, not only for companies, but also for all companies that in turn provide services to clients."* commented **Alessandro Cozzi, CEO of WIIT**. *"The trust of such a prestigious client further confirms WIIT's growing credibility and uniqueness in the world of continuous Hybrid and Hosted Private Cloud services for critical applications."*

**Danilo Cattaneo, CEO of InfoCert**, commented: *"With more than 5,000 Enterprise customers in 30 countries using our services within business-critical processes, such as customer on-boarding and digital contract signing, InfoCert has embarked on this journey with WIIT, a leading Italian player in the geographies in which our organisation operates, in order to offer customers maximum reliability,*



THE PREMIUM CLOUD

having more than 10 datacentres located in Italy and Europe at our disposal for the provision of our services."

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#### **WIIT S.p.A.**

WIIT S.p.A., a company listed on the Euronext Star Milan ("STAR") segment, is a leader in the Cloud Computing market. The company has a pan-European footprint and is present in key markets, such as Italy and Germany, positioning itself among the leading players in the provision of innovative Hosted Private and Hybrid Cloud technology solutions. WIIT operates 17 of its own Data Centres – 3 in Italy, 2 of which are Tier IV-certified by the Uptime Institute, and 14 in Germany – and has 6 SAP certifications at the highest specialisation levels. Its end-to-end approach enables the company to provide its partner companies with customised, high value-added services with the highest security and quality standards for the management of critical applications and business continuity, while guaranteeing maximum reliability in the management of the main international application platforms (SAP, Oracle and Microsoft). ([www.wiit.cloud](http://www.wiit.cloud))

#### **InfoCert SpA**

InfoCert, Tinexta Group, is Europe's largest Certification Authority, active in more than twenty countries. The company provides digitisation, eDelivery, Digital Signature and digital document preservation services and is an AgID-accredited manager of digital identity under SPID (Public System for Digital Identity Management). InfoCert invests significantly in research and development and quality: it holds a significant number of patents while the ISO 9001, 27001 and 20000 quality certifications testify to its commitment to the highest standards in service delivery and security management. InfoCert's Information Security Management System is ISO/IEC 27001:2013 certified for activities EA:33-35. InfoCert is the European leader in offering Digital Trust services fully compliant with the requirements of the eIDAS Regulation (EU Regulation 910/2014) and the ETSI EN 319 401 standards, and aims to grow internationally also through acquisitions: it holds 60 per cent of CertEurope, France's largest Certification Authority, 51 per cent of Camerfirma, one of Spain's leading Certification Authorities, and 16.7 per cent of Authada, a cutting-edge German Identity Provider. Finally, InfoCert owns 80 per cent of the shares of Sitema SpA, the technology partner of the CNA world, which provides technology solutions and consultancy services to SMEs, trade associations, financial intermediaries, professional firms and organisations.

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